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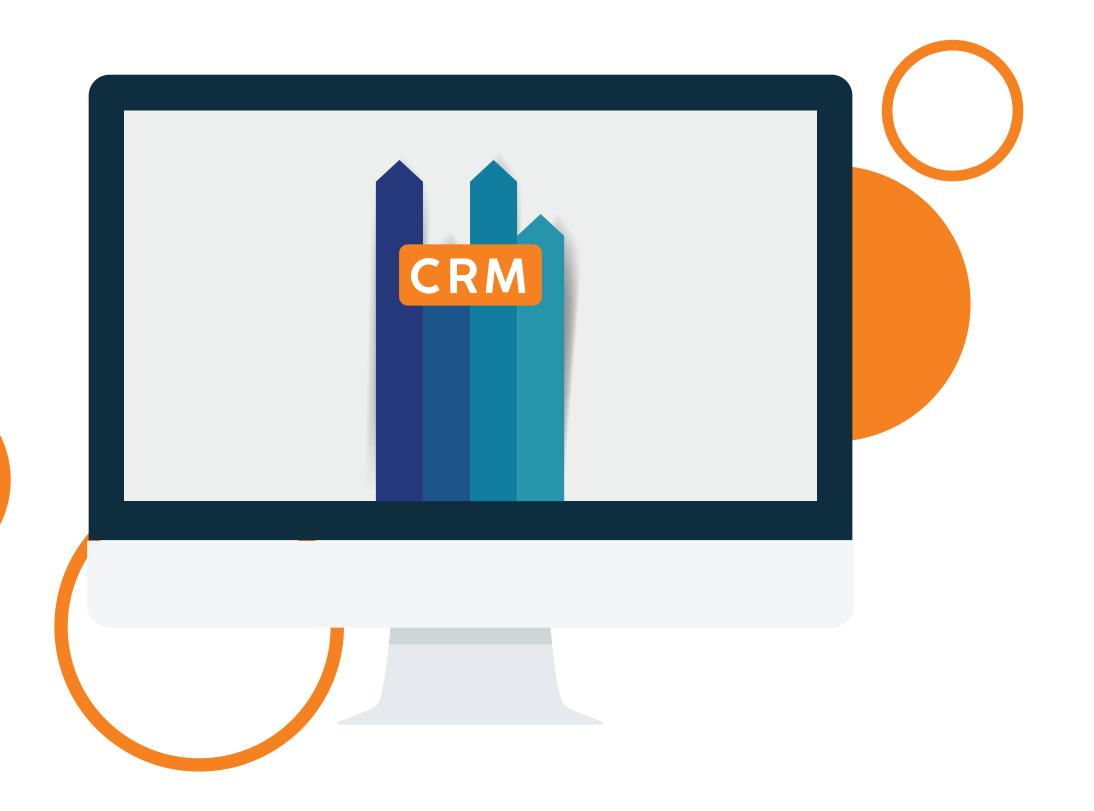
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acts as a powerful sales catalyst





Facilitate & accelerate cross-functional work.

Boost your sales team's productivity.



Optimize your sales team's performance.

Champion your CMS game with existing & potential clients.



set your business up for top succes



empower your business to grow







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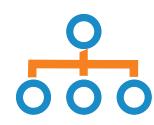




Practical Notes support

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Manage carriers, products & plans

Bonus features Activate Reminders 19





Flexible Currency Management

Overview Email





Proposal Management

Consisent Renewals tracking 17





Craft Statements

16





Work from anywhere & everywhere

Whether it's from the web, your smartphone, or another application, in ant work access was never so **flexible**.

Manage your business and access your CRM Software with any portable device by connecting to your internet and logging within a click.



02

Efficient Task Management

Manage tasks efficiently and automatically link tasks to leads/clients.

Stay updated with your team with a one click *step* to add, review or track the daily/ weekly and monthly tasks.



03

InSTant mail Marketing

Use the Blink CRM to send bulk emails to leads/clients and ay in con ant touch.





Efficient Commissions tracking

Set-up payment schedules, enter payments received and track missing commissions.



05

Pro-active Reporting

Create reports to track sales, leads sources, broker performance etc..

Evaluate easily with your team all your sales and client activity for a higher sale and a better achievement.



Better Expenses Management 06

Manage and audit your business expenses and share with your team to keep a record of all your operational fees.



Effective Client Management

07

Keep track of your clients along with their policy, guidelines and other details.

Take a virtual tour for your cu omers for all the activities related to a specific cu omer in a chronological manner.

Know every contact *list*, address, phone number for all your points of contact related to a specific company.



Cu omizable Email Templates & invoicing

80

Create a series of email templates to facilitate communication with the cu omer only in one click.



Bulk Import Leads/Clients 09

Export your data from an external sy em (word, pdf, excel) and import it into the crm in order to consolidate your files.



Intuitive Dashboard 10

Get quick access across to information, charts and common tasks. Check pending amounts to be collected, invoiced amounts, prospect deal amounts, quarterly and yearly turn-over. In addition to a sales account, where you can help your sales team with their targets his achievement of this target and his e imated commission.





Empowered Lead Management

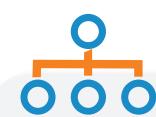
A powerful solution to automate and enhance lead identification, tracking and nurturing.



Practical Notes support

Create notes related to leads/clients or to general.

Po for each client your minutes of meeting and notes to keep your team in the loop where to specify what are the actions to follow





Manage carriers, products & plans

Proactively add/edit carriers, products and plans



14

Flexible Currency Management

Cu omize the CRM to the currency you want and each client to a different currency, where it supports proposals with different currencies.





Proposal Management

Create a hassle-free detailed template simply with preset packages products in less than two minutes.



Craft Statements 16

Connect with your accountant(s) with one click, and monitor your accounting transaction with an easy and basic process.



yearly).

Consisent Renewals tracking

Track upcoming renewals easily. Capability to

create recurring invoices for subscription, that

is dispatched to the cu omers depending on

their maturity period (daily, weekly, monthly or

7

Overview Email 18

Send a unified overview email to your clients so you can introduce them to your business.



Activate Reminders 19

Short Memory? No worries, we've got your back with the reminder feature for all your dues, meetings, tasks or payments for better work organization and follow-up



Visual Tracking

20

Track all your activities, proposals, invoices and receipts once received and viewed by a client with a simple notification displayed directly on your dashboard





Customization

Target your clients with simple cusTOmiazation



InSTant overview of your clients & projects



Secure and easy-to-access wherever you are





Tracking

Online archiving of your clients relationship



Flexibility

Cross-functional platform.

Boost business

OrcheSTrate your work and

Productivity

accomplish higher KPIs

Ace-up your growth game & bring more revenue



Work Remotely

Online access wherever you are



Keep your customer data on the go









Contact us





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